CONSOLIDATED BALANCE SHEET
As at Mar. 31st, 2010

| Items |  |  | Unit: VND |
| :---: | :---: | :---: | :---: |
|  | Code | Mar. 31st, 2010 | Jan. 1st, 2010 |
| ASSETS |  |  |  |
| A.CURRENT ASSETS | 100 | 2.234.516.049.663 | 1.819.329.588.283 |
| I. Cash and cash equivalents | 110 | 298.069.945.802 | 180.798.179.549 |
| 1. Cash | 111 | 218.069.945.802 | 179.798.179.549 |
| 2. Cash equivalents | 112 | 80.000.000.000 | 1.000 .000 .000 |
| II. Short-term financial investments | 120 | 783.539.372.841 | 831.837.197.368 |
| 1. Short-term investments | 121 | 791.987.262.789 | 839.681.491.228 |
| 2. Provision for devaluation of short-term investments (*) | 129 | (8.447.889.948) | (7.844.293.860) |
| III. Short-term receivables | 130 | 1.119.853.018.333 | 795.228.929.255 |
| 1. Trade accounts receivable | 131 | 763.035.944.281 | 449.586.732.182 |
| 2. Advances to supplier | 132 | 55.662.304.646 | 54.803.054.707 |
| 3. Shor-term internal receivables | 133 |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |
| 5. Other receivables | 135 | 316.193.216.650 | 305.933.107.986 |
| 6. Provision for short-term bad receivables (*) | 139 | (15.038.447.244) | (15.093.965.620) |
| IV. Inventories | 140 | 4.809.101.755 | 3.507.647.670 |
| 1. Inventories | 141 | 4.809.101.755 | 3.507.647.670 |
| 2. Provision for devaluation of inventories (*) | 149 |  |  |
| V. Other current assets | 150 | 28.244.610.932 | 7.957.634.441 |
| 1. Short-term prepaid expenses | 151 | 408.158.414 | 234.872.399 |
| 2. VAT deductible | 152 | 8.039.606.365 |  |
| 3. Tax and accounts receivable from State budget | 154 |  |  |
| 4. Other current assets | 158 | 19.796.846.153 | 7.722.762.042 |
|  |  |  |  |
| B. LONG-TERM ASSETS | 200 | 1.820.197.204.054 | 1.917.518.848.753 |
| I. Long-term receivables | 210 | 57.177.217.463 | 43.589.528.162 |
| 4. Other long-term receivables | 218 | 57.177.217.463 | 43.589.528.162 |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |
| II. Fixed assets | 220 | 413.524.424.125 | 400.711.114.526 |
| 1. Tangible fixed assets | 221 | 90.406.709.877 | 87.306.082.107 |
| - Historical cost | 222 | 176.186.106.845 | 169.649.406.613 |
| - Accumulated depreciation (*) | 223 | (85.779.396.968) | (82.343.324.506) |
| 2. Finance leases fixed assets | 224 |  |  |
| - Historical cost | 225 |  |  |
| - Accumulated depreciation (*) | 226 |  |  |
| 3. Intangible fixed assets | 227 | 268.108.607.065 | 269.426.134.168 |
| - Historical cost | 228 | 281.818.269.431 | 281.783.269.431 |
| - Accumulated depreciation (*) | 229 | (13.709.662.366) | (12.357.135.263) |
| 4. Construction in progress expenses | 230 | 55.009.107.183 | 43.978.898.251 |
| III. Property Investment | 240 | 7.655.042.500 | 7.655.042.500 |
| - Historical cost | 241 | 7.655.042.500 | 7.655.042.500 |
| - Accumulated depreciation (*) | 242 |  |  |
| IV. Long-term financial investments | 250 | 1.296.609.738.857 | 1.435.187.824.231 |
| 1. Investment in subsidiary company | 251 |  |  |
| 2. Investment in joint venture | 252 | 139.518.405.646 | 134.662.883.183 |
| 3. Other long-term investments | 258 | 1.160.325.333.211 | 1.303.828.274.382 |
| 4. Provision for devaluation of long-term finance investment (*) | 259 | (3.234.000.000) | (3.303.333.334) |
| V. Other long-term assets | 260 | 45.230.781.109 | 30.375.339.334 |
| 1. Long-term prepaid expenses | 261 | 36.511.175.513 | 21.989.511.708 |
| 2. Deferred income tax assets | 262 |  |  |
| 3. Insurance deposits | 263 | 6.138.878.835 | 6.123.849.003 |
| 4. Others | 268 | 2.580.726.761 | 2.261.978.623 |
|     <br> TOTAL ASSETS 270 4.054 .713 .253 .717 3.736 .848 .437 .036 |  |  |  |
|  |  |  |  |


| CAPITAL SOURCE | Code | Mar. 31st, 2010 | Jan. 1st, 2010 |
| :---: | :---: | :---: | :---: |
| A. LIABILITIES | 300 | 1.674.465.601.068 | 1.388.551.474.617 |
| I. Current liabilities | 310 | 484.519.374.199 | 489.244.765.897 |
| 1. Short-term borrowing and debts | 311 | 100.000.000.000 | 100.000.000.000 |
| 2. Trade accounts payable | 312 | 225.075.224.151 | 234.587.255.568 |
| 3. Advances from customers | 313 | 38.734.861.790 | 40.747.867.554 |
| 4. Taxes and liabilities to State budget | 314 | 56.585.892.811 | 44.520.519.487 |
| 5. Payable to employees | 315 | 594.266.973 | 1.386.611.117 |
| 6. Payable expenses | 316 |  |  |
| 7. Accounts payable-Affiliate | 317 |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |
| 9. Other short-term payables | 319 | 63.529.128.474 | 68.002.512.171 |
| 10. Provision for current liabilities | 320 |  |  |
| II. Long-term liabilities | 330 | 197.320.158 | 196.721.024 |
| 3. Other long-term payables | 333 | 152.800.000 | 154.800.000 |
| 6. Provision for unemployment benefit | 336 |  | 41.921.024 |
| 7. Provision for long-term liabilities | 337 |  |  |
| III. Underwriting reserves |  | 1.189.748.906.711 | 899.109.987.696 |
| 1 - Premium provision | 351 | 814.229.090.543 | 595.143.412.219 |
| 2 - Maths provision | 352 |  |  |
| 3 - Claim provision | 353 | 194.023.793.168 | 141.011.636.374 |
| 4 - Contingent provision | 354 | 181.496.023.000 | 162.954.939.103 |
|  |  |  |  |
| B. OWNER'S EQUITY | 400 | 2.282.766.434.717 | 2.251.905.017.248 |
| I. Capital sources and funds | 410 | 2.295.93.782.481 | 2.256.583.054.685 |
| 1. Paid-in capital | 411 | 755.000.000.000 | 755.000.000.000 |
| 2. Capital surplus | 412 | 1.133.484.074.449 | 1.133.484.074.449 |
| 6. Foreign exchange difference | 416 | 17.279.895.722 | 17.080.372.504 |
| 7. Investment and development funds | 417 | 656.021.813 | 656.021.813 |
| 8. Financial reserve fund | 418 | 656.021.813 | 656.021 .813 |
| 9. Obligatory reserve fund | 422 | 33.365.294.003 | 33.365.294.003 |
| 10. Other fund belong to owner's equity | 419 |  |  |
| 11. Retained after-tax profit | 420 | 354.752.474.681 | 316.341.270.103 |
| 12. Capital for construction work | 421 |  |  |
| II. Budget sources | 430 | (12.427.347.764) | (4.678.037.437) |
| 1. Bonus and welfare funds | 431 | (12.427.347.764) | (4.678.037.437) |
|  |  |  |  |
| C. MINORITIES INTEREST | 500 | 97.481.217.932 | 96.391.945.171 |
|  |  |  |  |
| TOTAL RESOURCES | 440 | 4.054.713.253.717 | 3.736.848.437.036 |

## CONSOLIDATED INCOME STATEMENT

Quaretr 1/2010

Unit: VND

| Items | Code | Note | Quaretr 1/2010 | Accumulation |
| :---: | :---: | :---: | :---: | :---: |
| 1. Premium income | 1 |  |  |  |
| 2. Charges receive reinsurance | 2 |  | 706.346.060.900 | 706.346.060.900 |
| 3. Decreases | 3 |  | 88.309.930.990 | 88.309.930.990 |
| - Ceded reinsurance fees | 4 |  |  |  |
| - Reducing premiums | 5 |  |  |  |
| - Insurance refind | 6 |  |  |  |
| 4. Increase (or Decrease) reserve charges, reserve mathematical | 8 |  | 219.085.678.324 | 219.085.678.324 |
| 5. Receivables commissions ceded reinsurance | 9 |  | 13.840.904.057 | 13.840.904.057 |
| 6. Other receivables from insurance activity | 10 |  | 27.399.584 | 27.399.584 |
| - Other revenue (assessment, agent ...) | 13 |  |  |  |
| 7. Net premium | 14 |  | 412.818.755.227 | 412.818.755.227 |
| 8. Compensation insurance, pay insurance | 15 |  | 201.012.572.329 | 201.012.572.329 |
| 9. Pay for receive compensation reinsurance, insurance payments | 16 |  |  |  |
| 10. Decreases | 17 |  | 25.257.585.504 | 25.257.585.504 |
| - Revenue from concessions compensation reinsurance | 18 |  |  |  |
| - Revenues from third party reimbursement | 19 |  |  |  |
| - Revenue from goods handling 100\% of compensation | 20 |  |  |  |
| 11. Compensation under the responsibility | 21 |  | 175.754.986.825 | 175.754.986.825 |
| 12. More compensation from backup large fluctuations | 22 |  |  |  |
| 13. Increase (or Decrease) compensation reserve | 23 |  | 53.012.156.794 | 53.012.156.794 |
| 14. Extract large fluctuation reserve | 24 |  | 18.541.083.897 | 18.541.083.897 |
| 15. Other spending on insurance activity | 25 |  | 43.950.814.937 | 43.950.814.937 |
| - Expenses for insurance business other original | 26 |  |  |  |
| Original insurance commission | 27 |  |  |  |
| Expenditures for the first 3 | 29 |  |  |  |
| Sub handles 100\% of compensation | 30 |  |  |  |
| Expenses for risk assessment of subjects covered | 31 |  |  |  |
| Sub precautions to limit risks, losses | 32 |  |  |  |
| Other expenses | 33 |  |  |  |
| - Expenses for operations different reinsurance | 34 |  |  |  |
| Commissions reinsurance | 35 |  |  |  |
| 16. Total spending on direct insurance activity | 41 |  | 291.259.042.453 | 291.259.042.453 |
| 17. Gross profit business insurance | 42 |  | 121.559.712.774 | 121.559.712.774 |
| 18. Selling Expenses | 43 |  |  |  |
| 19. General and Administrative Expenses | 44 |  | 124.695.800.206 | 124.695.800.206 |
| 20. Net profit from insurance activity | 45 |  | (3.136.087.432) | (3.136.087.432) |
| 21. Financial Income | 46 |  | 110.375.901.259 | 110.375.901.259 |
| 22. Financial Expenses | 47 |  | 11.196.633.457 | 11.196.633.457 |
| 23. Profit from financial activities | 51 |  | 99.179.267.802 | 99.179.267.802 |
| 24. Other Income | 52 |  | 209.792.582 | 209.792.582 |
| 25. Other expenses | 53 |  | (11.706.798) | (11.706.798) |
| 26. Other profit | 54 |  | 221.499 .380 | 221.499.380 |
| 27. Profit or loss in joint venture | 55 |  | 4.751.019.638 | 4.751.019.638 |
| 28. Total profit before tax | 56 |  | 101.015.699.388 | 101.015.699.388 |
| 30. Provision for ensure balanced | 58 |  |  |  |
| 32. Corporate income tax payable | 60 |  | 5.210.366.609 | 5.210.366.609 |
| 33. Profit after tax | 61 |  | 95.805.332.779 | 95.805.332.779 |
| 34. Benefits of minorities | 62 |  | 1.153.119.470 | 1.153.119.470 |
| 35. Profit after tax of the parent company's shareholders | 63 |  | 94.652.213.309 | 94.652.213.309 |
| 34. Earning per share | 70 |  |  |  |

## Quaret 1/2010 (Indirect method

| Items | Unit: VND |  |  |
| :---: | :---: | :---: | :---: |
|  | Code | Mar. 31st, 2010 | Year 2009 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1. Profit before tax | 01 | 101.015.699.388 | 210.949.680.459 |
| 2. Adjustment in accounts |  |  |  |
| - Fixed assets depreciation | 02 | 4.875.838.315 | 17.576.538.615 |
| - Provisions | 03 | 291.173.181.769 | 54.689.463.714 |
| - Unrealized foreign exchange difference loss/gain | 04 |  | (13.472.063.722) |
| - Loss/gain from investment | 05 | (93.871.441.562) | (163.810.617.318) |
| - Interest expenses | 06 |  | 6.846.115.555 |
| 3. Operating profit before the changes of current capital | 08 | 303.193.277.910 | 112.779.117.303 |
| - Changes in accounts receivable | 09 | (347.776.187.593) | (150.501.335.157) |
| Receivables from insurance operations Forum | 09a | (287.533.392.017) | (136.764.884.525) |
| Receivables from reinsurance operations insurance | 09b | (14.249.899.536) | 2.955.870.205 |
| Receivables from insurance operations for re-assignment | 09c | (21.190.748.657) | 43.276.749.671 |
| Receivables from other activities | 09d | (24.802.147.383) | (59.969.070.508) |
| Receivable / return internal units | 09e |  |  |
| - Changes in inventories | 10 | (1.301.454.085) | (1.206.278.668) |
| - Changes in trade payables (exclude interest payable, income tax payable) | 11 | 25.290.240.057 | 169.827.824.422 |
| Pay the original insurance activities | 11a | 242.160.066.676 | 1455.249.432.000 |
| Pay insurance reinsurance operations | 116 | 5.452.357.036 | (3.179.564.344) |
| Pay insurance operations for re-assignment | 11 c | 29.771.749.514 | (5.662.893.504) |
| Other operating payables | 11 d | (252.093.933.169) | 26.276.108.995 |
| Pay staff members | $11 e$ |  | 7.144.741.275 |
| - Changes in prepaid expenses | 12 | (14.707.566.820) | (12.120.667.065) |
| - Paid interest | 13 |  | (6.846.115.555) |
| - Paid corporate income tax | 14 | (3.344.636.954) | (23.182.328.927) |
| - Other receivables | 15 | 73.113.005.909 | 757.005.747.859 |
| - Other payables | 16 | (65.929.078.634) | (911.728.218.324) |
| Net cash provided by (used in) operating activities | 20 | (31.462.400.210) | (65.972.254.112) |
|  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | (17.689.147.914) | (216.211.333.397) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 | 5.000 .000 | 432.154.130 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | (194.392.739.640) | (2.518.225.784.724) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 | 349.861.770.365 | 2.484.127.918.900 |
| 5. Cash paid for joining capital in other companies | 25 | (106.588.198.900) | (152.599.712.929) |
| 6. Withdrawal of capital in other companies | 26 | 31.730.775.291 | 138.935.404.852 |
| 7. Cash received from interest, dividend and distributed profit | 27 | 85.806.707.261 | 257.578.768.044 |
| Net cash used in investing activities | 30 | 148.734.166.463 | (5.962.585.124) |
|  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 161.000.000.000 |
| 4. Cash paid to principal debt | 34 |  | (61.000.000.000) |
| 5. Cash paid to financial lease debt | 35 |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (90.600.000.000) |
| Net cash (used in) provided by financing activities | 40 |  | 9.400.000.000 |
|  |  |  |  |
| Net cash during the period (20+30+40) | 50 | 117.271.766.253 | (62.534.839.236) |
|  |  |  |  |
| Cash and cash equivalents at beginning of year (60) | 70 | 180.798.179.549 | 229.860.955.063 |
| Influence of foreign exchange fluctuation | 61 |  | 13.472.063.722 |
| Cash and cash equivalents at end of year ( $50+60+61$ ) | 70 | 298.069.945.802 | 180.798.179.549 |

